

2018 Visionary Spotlight Awards Nomination Form

Enterprise Technology Awards

Deadline: Extended to March 2, 2018

Submission Fee: \$500

Submit to: awards@bekapublishing.com, tara@bekapublishing.com

Nominations will be judged based on a stringent set of evaluation criteria, highlighting overall innovation, as well as future industry impact of the nominated product or service; creativity and feature set differentiation; and ease of use and interoperability.

Company Name:

Contact Name:

Address:

City:

State:

Zip:

Email:

Phone:

NOMINATION CATEGORY (CHOOSE ONE):

FOR ENABLING TECHNOLOGY AWARDS:

(800 words or less for both bullets)

- Please describe how this product, service or deployment improves the end-user experience and has helped to contribute to the overall level of innovation in the enterprise marketplace.
- Please explain how this is important for the channel, what it points out about channel opportunities in a changing communications landscape, and anything else that judges should consider from a sales partner perspective.

FOR DEPLOYMENT AWARDS:

(800 words or less for both bullets)

- Please quantify the business benefits for the customer delivered by the product/solution based on real-life case studies. Please include references and measurable evidence where possible. Aggregate or hypothetical deployments will not be considered
- Please explain how this is important for the channel, what it points out about channel opportunities in a changing communications landscape, and anything else that judges should consider from a sales partner perspective.

Please provide any additional support materials and testimonials with your submission.